

# The Exchange

AUGUST, 2009

VOLUME 1, ISSUE 6

Don't Miss Your Opportunity...

To advertise in the Chamber's

## 2010 BUSINESS DIRECTORY & RESOURCE GUIDE

**This advertising value will put YOUR business in front of thousands of people for an entire year!**

**Take Advantage of a 10% Discount!**

A 10% discount is offered to those who pay for their ad in full by **August 31st!** Other payment options are also available for your convenience and the Chamber now accepts VISA, MasterCard and Discover.

For more information or to receive an advertising Rate Sheet, contact Pat Hicks at 419-865-2110 or email at [pat@hollandspringfieldcoc.org](mailto:pat@hollandspringfieldcoc.org)

The Chamber's 2010 Business Directory is a useful resource directory that will be the 1st published by the Chamber to promote our Chamber members!

The directory will be widely used and requested by members, residents, business professionals and those looking to relocate to the area. Helpful "need to know" information about the community, frequently used emergency and informational phone numbers, a listing of all Chamber member businesses along with educational tidbits on transportation, health care, education, housing and much more are all in this handy little book. Your ad will be seen for the entire year and then some!

Only Chamber members can advertise in this directory! Take this opportunity to inquire and find out how you can save your business valuable advertising dollars by participating.

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## Chamber Luncheon

*Guest Speakers:* Leslie Kohli, Spfd Twp. Admin.  
Connie Koch & Jim Sasse (HR Systems)

**"Is Your Business in Compliance? Recent FMLA & ADA Changes that Affect ALL Businesses!"**

**Thursday, August 27th**

**11:45 a.m. — 1:00 p.m.**

**@ Lutheran Village at Wolf Creek**  
2001 Perrysburg-Holland Road, Holland

*Networking, Door Prizes, Food and Information!*  
**Bring Your Business Cards!**

- Lunch is \$12.00/person
- Please RSVP to Chamber

940 Clarion  
P.O. Box 986  
Holland, OH 43528  
Phone: (419) 865-2110  
Fax: (419) 865-3740

**BOARD OF DIRECTORS**

**OFFICERS**

**President**

Laura Dosch.....Key Bank

**President Elect**

Jo Lyman.....Danberry Realtors

**Secretary**

Jane Maiolo.....The Holland-Springfield Journal

**Treasurer**

Maggie Hall.....Ev Harris Insurance

**Past President**

Laurie Bobrick.....Grande Financial, Inc.

**Executive Director**

Pat Hicks.....Holland/Springfield Chamber

**DIRECTORS**

Mary Green.....Huntington Bank

Mark Heidet.....Sam's Club

Leslie Kohli.....Springfield Township

Toni Anne Krajeski.....Office Team

Richard Lehner.....Fry Heating & Air

Dennis Linn.....Edward Jones

**STAFF**

Pat Hicks.....Executive Director

**Community Links:**



**New Members**

*Welcome!*

**ARLENE GERIG, REALTOR**

3306 Executive Pkwy., #101  
Toledo, OH 43606  
Arlene Gerig  
Phone: 419-283-9654  
Fax: 419-720-5607  
[arlene@arlenegerig.com](mailto:arlene@arlenegerig.com)  
Realtor

**GOODREMONT'S INC.**

1017 W. Sylvania Avenue  
Toledo, OH 43612  
Danielle Rego  
Phone: 419-476-1492  
Fax: 419-476-6419  
[drego@goodremonts.com](mailto:drego@goodremonts.com)  
Software Solutions;  
Office Equipment

**SPRING MEADOWS FINANCIAL**

7359 International Drive, Suite A  
Holland, OH 43528  
Matthew C. Smith  
Phone: 419-861-1682  
Fax: 419-861-3201  
[msmith@sammonsrep.com](mailto:msmith@sammonsrep.com)  
Financial Planning; Health Insurance; Retirement Planning

**BLASER BOOKKEEPING & TAX SERVICE**

7 Karis  
Waterville, OH 43566  
Sandy Blaser  
Phone: 419-878-4321  
Fax: 419-878-8744  
[sblaser@roadrunner.com](mailto:sblaser@roadrunner.com)  
Business & Individual Tax Preparation; Bookkeeping & Accounting

**PINNACLE CONSULTING**

1827 Strathmoor Avenue  
Toledo, OH 43614  
Chris Huss  
Phone: 419-377-7376  
[chuss@pcsohio.net](mailto:chuss@pcsohio.net)  
Computer Networks; Computer Consulting

**TEMPURE MECHANICAL, INC.**

7639 Nebraska Avenue  
P.O. Box 738  
Toledo, OH 43617  
Paul Overcashier  
Phone: 419-867-1982  
[tempuremechanical@yahoo.com](mailto:tempuremechanical@yahoo.com)  
Heating; Air Conditioning; Refrigeration

**CURVES OF HOLLAND**

7341 Airport Hwy., #3  
Holland, OH 43528  
Christine Ohm  
Phone: 419-865-8100  
Fax: 419-865-8501  
[ceohm@bex.net](mailto:ceohm@bex.net)  
Women's Fitness; Weight Management; Exercise Facility

**Renewals**

*Thank You!*

Bob Taube Excavating

Power Tool Sales & Service, Inc.

Providence Lutheran Church

Sparks Concrete Construction & Sons, LLC

Springfield Township  
Wal-Mart #3445

**"Networking Tip" of the Month**

**Finding a Common Point of Interest** - Finding the CPI, according to Scott Ginsberg, "is used to create comfortable connections between new people." In Ginsberg's book, The Power of Approachability there is a list of 55 questions from which to choose to ask someone you just met. These questions would be used once you



get beyond who you are and what you do. According to Ginsberg, asking engaging questions helps you to "build rapport, spark creativity, invite people to share and help you to show interest." Examples include: "What's your favorite restaurant?" "Are you a dog person or a cat person?" or "Seen any good movies lately?" Getting to know someone means you will have to move beyond the "what do you do for a living" so having a few creative questions in your arsenal can go a long way to keeping the conversation going.

**Tip Provided By:**

- Tami Norris  
Custom Training Solutions

# WANTED

## CHAMBER MEMBERS BORN TO LEAD!

Do you have a desire to explore your leadership skills? Take this opportunity to help shape the Chamber by offering your skills and expertise.

The Holland/Springfield Chamber is a direct reflection of vision, commitment and values of our collective membership. Our Board of Directors help regulate and guide the course of our actions. Each of you, in whatever capacity, lend to the direction of your business and help shape its growth.

If you are interested in serving on the Board or have any questions, please contact Pat Hicks at the Chamber for an application, to be completed and returned by **Monday, August 24th, 2009..**

All applications received will be forwarded to the Nominating Committee for consideration.

## Announcements...

**CALLING ALL CHAMBER MEMBERS!** Does the Chamber have all of your current contact information? Are you receiving the informational emails we are sending? Please give Pat Hicks a call at the Chamber 419-865-2110, or send an email to [info@hollandspringfieldcoc.org](mailto:info@hollandspringfieldcoc.org) and we will forward a Membership Information Update sheet to complete for your file. That way you won't miss any opportunity to learn what is going on in *your* Chamber!

**Your Chamber is Growing!** We are implementing new committees and strengthening the ones we already have in place. Come and get involved... you are welcome to join us on ANY committee you like and share your expertise. We value your opinion and want you to get as much out of your membership as possible. To that end, I am happy to announce a couple of changes to our committees:

☞ **"Business Connections" Group...** Tamara Norris of Northwest State Community College/Custom Training Solutions will Chair this group that meets on the second Friday of every month, 7:30 a.m. to 9:00 a.m. at the Daily Grind, 7723 Airport Hwy., Holland. Come and enjoy a relaxing way to network in a comfortable environment!

☞ **Ambassador Committee...** This newly created committee is Chaired by **Christina Short** of Glass City Pilates and is called upon at our luncheons, member ribbon

# August Chamber Luncheon

**THURSDAY, August 27th**

**11:45 - 1:00**

at

**Lutheran Village @ Wolf Creek**

"Creekside" Building

2045 Perrysburg-Holland Road, Holland

## Guest Speakers

**Leslie Kohli, Administrator  
Springfield Township**

**&**

**Connie Koch & Jim Sasse  
HR Systems**

## Topic

**"Is Your Business in Compliance?  
Recent FMLA & ADA Changes  
That Affect ALL Businesses!"**

This panel discussion will provide you with important information, as well as a hand-out, regarding the new legislative changes to the FMLA & ADA and how it affects **YOUR** business. Don't miss it!

***Call now to RSVP!***

**\*Full buffet lunch is served, cost is only  
\$12.00/per person to attend.**

**Please RSVP to the Chamber at (419) 865-2110.  
Seating is limited!**

cuttings, events and ensuring our member retention. You will thoroughly enjoy participating in the fun and social aspect of this committee!

The Lutheran Village at Wolf Creek is hosting a **BLOOD DRIVE** Friday, August 21st from 11:00 a.m. to 5:00 p.m. and Saturday, August 22nd from 8:00 a.m. to 2:00 p.m. They are located at 2001 Perrysburg-Holland Road, Holland. To schedule an appointment, please contact Sue Boyne at 419-861-5619.

# SCORE®

Counselors to America's Small Business

**Bill Shull**  
Counselor

Tel: 419-259-7598  
Fax: 419-259-6460  
Email: [scoretoledo@hotmail.com](mailto:scoretoledo@hotmail.com)

Northwest Ohio SCORE  
Chapter 80  
2200 Jefferson Ave., 1st Fl.  
Toledo OH 43604  
[www.nwoscore.org/www.score.org](http://www.nwoscore.org/www.score.org)

**Leslie A. Kohli**  
Administrator



419.865.0239 ext.16

419.868.1413 fax

419.514.0115 cell

7617 Angola Road  
Holland, Ohio 43528-8602

[lkohli@springfieldtownship.net](mailto:lkohli@springfieldtownship.net)



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## Chamber Calendar

### August

- 4 9:30—10:30 a.m. Finance Committee  
Chamber Meeting Room
- 5 11:30 a.m. BOARD OF DIRECTORS MEETING  
Chamber Meeting Room
- 12 Programs/Education Committee  
No Meeting This Month
- 14 7:30—9:00 a.m. "Business Connections" Group  
@ The Daily Grind  
7723 Airport Hwy., Holland
- 
- 18 12:00—1:00 p.m. Government Liaison Committee  
@ Springfield Township Office  
7617 Angola Road, Holland
- 19 8:00—9:00 a.m. Events & Community Dev. Committee  
@ The Daily Grind  
- 2010 Business Expo Committee Mtg.
- 19 4:00—5:00 p.m. Tree Lighting Committee  
Chamber Meeting Room
- 27 11:45 a.m. —1:00 p.m. CHAMBER LUNCHEON  
@ Lutheran Village at Wolf Creek  
2001 Perrysburg-Holland Rd., Holland  
Speakers: Leslie Kohli, Spfd. Twp. Admin.  
Connie Koch & Jim Sasse (HR Systems)  
**"Is Your Business in Compliance?  
Recent FMLA & ADA Changes that  
Affect ALL Businesses!"**  
You can't afford to miss it!  
Please RSVP to attend at 419.865.2210
- 28 10:00—11:00 a.m. Membership Committee Meeting  
Chamber Meeting Room

## Get Involved!

### YOUR AD HERE!



Have you placed your ad for the Chamber's 2010 Business Directory? Call the Chamber at 419-865-2110.

Holland  Springfield  
**Chamber**  
of Commerce

940 Clarion  
P.O. Box 986  
Holland, OH 43528

Phone: 419.865.2110  
Fax: 419.865.3740

Email: [info@hollandspringfieldcoc.org](mailto:info@hollandspringfieldcoc.org)

We're on the Web!  
[www.hollandspringfieldcoc.org](http://www.hollandspringfieldcoc.org)

**Don't Forget to Mark Your Calendars...**  
**CHAMBER LUNCHEON**

**Thursday, August 27th**

**11:45 a.m. - 1:00 p.m.**

Hosted at: **LUTHERAN VILLAGE at Wolf Creek**  
2001 Perrysburg-Holland Road, Holland

RSVP to Chamber at 419.865.2110  
Email: [into@hollandspringfieldcoc.org](mailto:into@hollandspringfieldcoc.org)

**REMEMBER TO BRING YOUR BUSINESS CARDS!**